# FLYERS ENERGY BRAND IDENTITY GUIDELINES

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### **TABLE OF CONTENTS**

PURPOSE OF GUIDELINES
BRAND OVERVIEW
LOGO MINIMUM SIZE AND CLEAR SPACE
LOGO INCORRECT USE
LOGO VARIANTS
LOGO COLOR VARIANTS
COLOR PALETTE
TYPOGRAPHY
DIRECT COMMUNICATIONS
EMAIL
STATIONERY
VOICE GUIDELINES
SAMPLE APPLICATIONS 14

### Why do we have brand guidelines?

These guidelines define the visual and message elements that every audience—consumers, guests, customers, and team members—recognize as the Flyers Energy brand. The consistent use of these guidelines will bring a unified message and identity to all communications, formal and informal. The goal is to engender maximum recognition of the Flyers Energy brand, whether the message is size of the side of a tanker or a logo on a breast pocket. Brand consistency ensures those who can use our products know what to expect and can trust the brand to deliver the products and services indicated.

### **OVERVIEW**

This page gives a quick overview of the key elements that make up the Flyers Energy visual brand identity. The following pages will take you through each of these elements in turn, providing guidance on their use and how they work together within applications. Used correctly and consistently, they will help us to create a distinctive, clear and powerful brand with a consistent tone of voice.

Logo



The Flyers Energy logo is the key identifier for our brand and represents the personality and ambition of our company. Please refer to pages 5-8 for further guidance and information on the logo.

**Typography** 



ABC abc ABC abc

ABC abc ABC abc

Our primary typeface is Gotham, and our supporting typeface is Archer. They are clean, contemporary typefaces that complement our logo, and reflect our personality. Page 10 provides further information on our typefaces and specifications.

#### Colors



Our primary color palette is a reflection of what we do best; use ingenuity to engage customers and advance the energy industry. Please refer to page 9 for further information.

### **LOGO MINIMUM SIZE & CLEAR SPACE**

The Flyers Energy logo is the key identifier for our brand. It is made up of 2 elements; the 'Jet and Contrail' (referred to as the 'Contrail') and the 'Flyers Energy Wordmark' (referred to as the 'Wordmark').

Both elements are set in a fixed configuration, with the Contrail locked to the left of the Wordmark, which should never be altered or changed. This configuration has been carefully set and maintains the correct balance.

The logo must always be applied to a background that provides contrast to maintain clarity and impact.

In order to maintain integrity, legibility and impact for the logo, we have defined rules for minimum size application and clear space. This will ensure that the detail within the logo is always legible, and nothing impedes its footprint or the space around it.

#### **MINIMUM SIZE**

The standard logo should never be printed or reproduced below 1" in length.

### CLEAR SPACE

We have defined a clear space around the logo to ensure we retain its integrity, and to maintain legibility.

The clear space around the logo is set to the height of the letter 's' from the Wordmark. Nothing must enter the clear space.





1 inch
Minimum Size



### **Exclusion Zone**

The exclusion zone is a guide only. Because of the curves of the graphic pattern, the edges may overlap the exclusion zone.



Example

Logo positioned with exclusion zone.

### **LOGO INCORRECT USE**

The logo must always be reproduced in its original state, in accordance with the guidelines, to maintain its integrity. These examples illustrate modifications that must be avoided and contravene the guidelines.

- Do not place the logo on low-contrast backgrounds
- Do not knockout Jet. Should always remain white
- · Do not re-size individual elements
- · Do not re-color the logo
- · Do not stretch the logo
- Do not separate the elements
- Do not rotate the logo
- · Do not deconstruct the logo
- · Do not outline the logo
- Do not break the logo clear space
- Do not re-draw the logo
- Do not edit the Wordmark
- Do not add a shape around the logo impeding the clear-space



Do not place logo on low-contrast backgrounds



Do not re-size individual elements



Do not separate the elements



Do not stretch the logo



Do not outline the logo



Do not add a shape around the logo impeding the clear-space



Do not knockout Jet, should always remain white



Do not re-color the logo



Do not rotate the logo



Do not edit the Wordmark



Do not re-draw the logo

### **LOGO VARIANTS**

We have created logo variants for different departments within the Flyers Energy brand. These are the only approved variations of the logo.

### **FLYERS**

For use in retail sites and consumer facing products and communications.

### **FLYERS FLEET CARD**

For use on the Flyers Fleet Card commercial fueling card.

#### **FLYERS COMMERCIAL CARD**

For use on the Flyers Commercial Card commercial fueling card.

#### **FLYERS TRANSPORTATION**

For use within the Flyers Transportation department.

### **FLYERS SIGNAGE**

For use on large scale signage only. Need approval from Director of Engineering for use of this logo. Flyers Logo



**Flyers Fleet Card Logo** 



**Flyers Commercial Card Logo** 



**Flyers Transportation Logo** 



Flyers Signage Logo



### **LOGO COLOR VARIANTS**

We have created the logo in different formats, for different print and reproduction techniques. Where possible, always use the standard color CMYK logo. When it is not possible to print or reproduce the standard CMYK logo, use the appropriate alternative logo from this set.

CMYK (for most printed applications; e.g. brochures, leaflets, stationery)



RGB (for use on all digital applications; e.g. website, PowerPoint, screensaver)



Mono positive logo (for applications where a simplified version of the logo is used in a single color)



Grayscale (for applications where the color version cannot be used; e.g. newspaper recruitment ad)



Reverse (for applications where the background is dark)



### **COLOR PALETTE**

#### PRIMARY COLOR PALETTE

Our primary color palette is a reflection of what we do best; use ingenuity to engage customers and advance the energy industry. The yellow and red tones capture our warmth, passion and our ambition. We use grey and black to denote confidence and authority.

#### SECONDARY COLOR PALETTE

The secondary color palette complements and sets off the primary colors of the logo. Shades of blue and a pop of bright green carry a fresh, new energy and express a welcoming spirit. These are the main colors used in marketing pieces, communications and other graphics.

Color is an important part of our visual identity tool kit. It is part of our brand tone of voice, and must be used in a distinctive and consistent manner across all communications. The color balance chart, below, demonstrates the approximate proportion of each color that should be applied across communications.

**Color Balance** 



#### **Primary Color Palette**



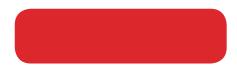
#### WHITE

C 780 M 780 Y 780 K 780 R 255 G 255 B 255



### PANTONE® 109

C 0 M 10 Y 100 K 0 R 255 G 210 B 0



#### **PANTONE** ® 1795

C 0 M 96 Y 90 K 2 R 216 G 41 B 47



### **BLACK**

C 0 M 0 Y 0 K 100 R 0 G 0 B 0

**Secondary Color Palette** 



### PANTONE® 293

C 100 M 68 Y 0 K 2 R 0 G 61 B 167



### PANTONE® 295

C 100 M 68 Y 8 K 52 R 0 G 40 B 86



#### PANTONE® 376

C 53 M 0 Y 96 K 0 R 129 G188 B 0



### **30% BLACK**

C 00 M 0 Y 0 K 30 R 190 G 190 B 190



### 80% BLACK

C 0 M 0 Y 0 K 80 R 88 G 88 B 88

#### **TYPOGRAPHY**

#### **GOTHAM**

Our typeface is called Gotham.

Gotham is that rarest of designs, the new typeface that somehow feels familiar. From the lettering that inspired it, Gotham inherited an honest tone that's assertive but never imposing, friendly but never folksy, confident but never aloof. It brings a broad range of expressive voices to the Gotham family.

Gotham should be used across all printed and professionally-created communications.

Gotham has a wide range of options, making it extremely versatile for our various needs. It is used in Gotham, Gotham Narrow, and Gotham Condensed. The condensed face should only be used when needed for space limitations or headlines. The most used and preferred weights are: Book, Medium, Bold and Ultra.

#### **ARCHER**

A secondary typeface we use is Archer.

It compliments Gotham and is a slab serif with ball terminals. Archer is designed to hit just the right notes of forthrightness, credibility, and charm.

# Gotham

Gotham Book

### Gotham

Gotham Medium

# Gotham

Gotham Bold

### **Gotham**

Gotham Ultra

# Archer

Archer Book

# Archer

Archer Medium

### Archer

Archer Bold

# Gotham

Gotham Narrow Book

# Gotham

Gotham Narrow Medium

# **Gotham**

Gotham Narrow Bold

### **Gotham**

Gotham Narrow Ultra

### Gotham

Gotham Condensed Book

### Gotham

Gotham Condensed Medium

### Gotham

Gotham Condensed Bold

### **Gotham**

Gotham Condensed Ultra

# Archer

Archer Book Italic

# Archer

Archer Medium Italic

### Archer

Archer Bold Italic

#### DIGITAL TYPOGRAPHY

Gotham should be used wherever possible; however for some digital applications, the font 'Arial' can be used instead. Arial is used on MS Word, MS PowerPoint and web-based applications. It's a close fit with our Gotham font, which ensures that communications maintain a consistent look and feel.

### **GMAIL**

The default font for emails in gmail is San Serif with size Normal in the color black. Generate your email signature at: http://www.flyersenergy.com/media/ NewSig.shtm

# Arial

Arial Regular

# Arial

Arial Bold

# Our headline font is Arial Bold

Headline

Our subhead font is Arial Regular or Bold

Subhead

Our body copy font is Arial Regular

Body Copy

### **STATIONERY**

#### **LETTERHEAD**

The font of Flyers company correspondence needs to be ARIAL, size 11. The margins on the letterhead to fit nicely with our logo should have 2" top margin and 1" side margins.

For a more professional image, set margins to justify setting. Align text to both the left and right margins, which allows for adding extra space between words as necessary. This creates a clean look for both sides of the document.



2360 LINDBERGH ST AUBURN, CA 95602

> P **530** 885.0401 **F 530** 885.5851

FLYERSENERGY.COM

Date

Name Address City/State/Zip

Re: Subject of what letter is regarding

Dear (whomever the letter is addressed to):

Sunt ea auda is sequiam velit officiis voluptatur? To volores reiundi que volorib erferat quamet ut est, to beatibe arciisquiam dolluptatum lam nullor suntecto int. Ant at utatus repudist, qui niscil ea sitaquiamus es ut pos nullacit volut arcit rero tem iur?

Ad quamusc imilitati deleniae nati tem sinullu ptature pudio. Ullestia vellandam dis duciundebis maio officatati nus, core, sed qui optat minvelic te dendam elenis doluptis necuptatium asitis et, ut optas ma nonseni hiliquuntia dus soluptate doluptasped et reseque minvene sciendam eos que num vollab int fugitat quatqui doluptur? Bit, que nonseni hilia int quam nimagni offic tem ilit ipsandu ntisque plitatus comnis essequi dolut maio. Harit eos dolorio

Sincerely,



NAME OF INDIVIDUAL Title

/enclosure(s) of there are any

### **STATIONERY**

#### **BUSINESS CARDS**

The business cards are formatted to allow for personal numbers to be added if desired. They should only be professionally printed using Gotham Narrow and formatted like the examples on the right. Your director can order business cards or direct you to the website to order cards.



Auburn, CA 95602

**Rick Teske** P **530** 885.0401 peral Manager F **530** 885.5851

General Manager rickt@flyersenergy.com

www.FlyersEnergy.com

2360 Lindbergh Street



2360 Lindbergh Street Auburn, CA 95602

D **530** 885.0401 x 2026

C **916** 804.2600

Rick Teske

General Manager rickt@flyersenergy.com

P **530** 885.0401 F **530** 885.5851

www.FlyersEnergy.com



#### **TONE & VOICE**

#### **GUIDELINES**

Our tone and voice is the way in which we write and speak, what we say and how we say it.

We communicate every day through a variety of channels. Some channels are conversational in nature, like email, phone, and live chat. With other channels—advertising and social media, for instance—messages flow in one direction and are more carefully crafted. It's important that when communicating, each employee remembers that he or she represents Flyers Energy. Here are some guidelines for one-way communication channels to support Flyers brand consistency, no matter who's talking.

Messaging: What we say

### **PASSION**

focus, commitment, best

### **NEVER SATISFIED**

progress, excellence, discipline

### **SERVICE**

value, efficient, convenient

Tone: How we say it

### **FORMAL**

always with correct punctuation and judicious use of exclamation points

### **HONEST**

never in a harsh manner or at another's expense

### **FRIENDLY**

positive and in an upbeat fashion

Voice: How we want our readers to feel



### **SAMPLE APPLICATIONS**

#### PRINTED COLLATERAL

It is fundamental to our brand that our personality is reflected when presenting any Flyers printed material. This page gives an overview of the style that should be maintained as well as outlining what should and should not be used.

- Logo should be placed on a white background or in the white angled tab in the lower right-hand corner
- 2 A faceted pattern is utilized as a background (in blue, green or red, provided by Flyers) representing Flyers multifaceted business with an energetic and connected feel.
- S Flyers has a photography library showcasing all of the Flyers departments and should be used when possible. Photos should have a casual, friendly and engaging point of view. Contact the Marketing Manager for photography.



